

JACOB BURNS FILM CENTER, INC.

FINANCIAL STATEMENTS

SEPTEMBER 30, 2024 AND 2023



LUTZ AND CARR

CERTIFIED PUBLIC ACCOUNTANTS, LLP

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Jacob Burns Film Center, Inc.

Opinion

We have audited the accompanying financial statements of Jacob Burns Film Center, Inc. (a nonprofit organization), which comprise the statements of financial position as of September 30, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jacob Burns Film Center, Inc. as of September 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Jacob Burns Film Center, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Jacob Burns Film Center, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Jacob Burns Film Center, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Jacob Burns Film Center, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Lutz + Carr, LLP

New York, New York
January 30, 2025

JACOB BURNS FILM CENTER, INC.

STATEMENTS OF FINANCIAL POSITION

YEARS ENDED SEPTEMBER 30, 2024 AND 2023

	2024	2023
Assets		
Cash and cash equivalents (Notes 1c and 4)	\$ 773,258	\$ 1,056,028
Contributions receivable, net (Notes 1d and 5)	314,050	127,626
Employee Retention Tax Credit receivable (Note 13)	310,431	553,568
Notes receivable (Notes 1e and 7)	584,116	-
Prepaid expenses and other assets	152,545	226,615
Investments - endowment funds (Notes 1f, 1g and 8)	33,738,212	28,320,393
Property and equipment, net (Notes 1h, 1i and 9)	19,598,983	20,164,277
 Total Assets	 \$55,471,595	 \$50,448,507
 Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 446,040	\$ 263,188
Deferred revenue (Note 1k)	474,138	502,223
Mortgage note payable, net (Notes 1j and 10)	4,589,225	4,748,332
Total Liabilities	5,509,403	5,513,743
 Commitments and Contingency (Notes 8, 11, 12 and 16)		
 Net Assets		
Without donor restrictions	15,346,118	16,392,588
With donor restrictions (Note 3)	34,616,074	28,542,176
Total Net Assets	49,962,192	44,934,764
 Total Liabilities and Net Assets	 \$55,471,595	 \$50,448,507

See notes to financial statements.

JACOB BURNS FILM CENTER, INC.

STATEMENTS OF ACTIVITIES

YEARS ENDED SEPTEMBER 30, 2024 AND 2023

	2024			2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Revenues, Gains and Other Support						
Contributions (Note 5)	\$ 2,085,926	\$ 883,440	\$ 2,969,366	\$ 1,905,744	\$ 524,807	\$ 2,430,551
Contributions - fiscally sponsored projects (Note 14)	-	-	-	160,250	-	160,250
Donated goods and services (Notes 1n and 15)	69,746	-	69,746	47,814	-	47,814
Fundraising benefit, net of direct expenses of \$54,723 (2024) and \$52,834 (2023)	469,146	-	469,146	398,622	-	398,622
Ticket sales	1,859,384	-	1,859,384	1,580,346	-	1,580,346
Membership sales	699,496	-	699,496	573,019	-	573,019
Film series income	74,065	-	74,065	57,480	-	57,480
Concession sales, net of concession costs of \$188,200 (2024) and \$102,428 (2023)	275,014	-	275,014	251,293	-	251,293
Education program revenue	150,720	-	150,720	96,662	-	96,662
Facilities rental	30,735	-	30,735	13,840	-	13,840
Net investment income (Note 8)	51,321	6,489,134	6,540,455	72,277	3,487,225	3,559,502
Other income	70,257	-	70,257	99,362	-	99,362
	<u>5,835,810</u>	<u>7,372,574</u>	<u>13,208,384</u>	<u>5,256,709</u>	<u>4,012,032</u>	<u>9,268,741</u>
Net assets released from restrictions	227,361	(227,361)	-	2,071,718	(2,071,718)	-
Investment income appropriated to operations (Note 8)	1,071,315	(1,071,315)	-	1,075,000	(1,075,000)	-
	<u>7,134,486</u>	<u>6,073,898</u>	<u>13,208,384</u>	<u>8,403,427</u>	<u>865,314</u>	<u>9,268,741</u>
Total Revenues, Gains and Other Support						
Expenses						
Program Services						
Theater	4,634,106	-	4,634,106	4,353,299	-	4,353,299
Education	1,299,267	-	1,299,267	1,090,605	-	1,090,605
Artists Support	213,947	-	213,947	377,652	-	377,652
Total Program Services	<u>6,147,320</u>	<u>-</u>	<u>6,147,320</u>	<u>5,821,556</u>	<u>-</u>	<u>5,821,556</u>
Supporting Services						
Management and general	1,109,677	-	1,109,677	1,050,082	-	1,050,082
Fundraising	923,959	-	923,959	805,960	-	805,960
Total Supporting Services	<u>2,033,636</u>	<u>-</u>	<u>2,033,636</u>	<u>1,856,042</u>	<u>-</u>	<u>1,856,042</u>
	<u>8,180,956</u>	<u>-</u>	<u>8,180,956</u>	<u>7,677,598</u>	<u>-</u>	<u>7,677,598</u>
Total Expenses						
Increase (decrease) in net assets	(1,046,470)	6,073,898	5,027,428	725,829	865,314	1,591,143
Net assets, beginning of year	16,392,588	28,542,176	44,934,764	15,666,759	27,676,862	43,343,621
	<u>\$15,346,118</u>	<u>\$34,616,074</u>	<u>\$49,962,192</u>	<u>\$16,392,588</u>	<u>\$28,542,176</u>	<u>\$44,934,764</u>
Net Assets, End of Year						

See notes to financial statements.

JACOB BURNS FILM CENTER, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED SEPTEMBER 30, 2024

	<u>Program Services</u>				<u>Supporting Services</u>			<u>Total Expenses</u>
	<u>Theater</u>	<u>Education</u>	<u>Artists Support</u>	<u>Total</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>	
Salaries, benefits and payroll taxes	\$1,958,431	\$ 527,777	\$ 76,873	\$2,563,081	\$ 901,381	\$ 687,130	\$1,588,511	\$4,151,592
Programming and screening	912,860	89,786	21,761	1,024,407	-	-	-	1,024,407
Rental and maintenance of equipment	132,216	31,044	1,856	165,116	5,071	5,071	10,142	175,258
Promotion	23,609	1,452	369	25,430	1,654	20,039	21,693	47,123
Marketing/advertising	162,348	11,707	190	174,245	856	1,032	1,888	176,133
Other operating expenses	132,460	3,966	3,160	139,586	33,090	19,907	52,997	192,583
Printing and publications	31,914	5,023	64	37,001	288	6,392	6,680	43,681
Occupancy	303,988	132,817	16,054	452,859	13,401	13,276	26,677	479,536
Postage and shipping	47,683	244	62	47,989	275	12,065	12,340	60,329
Supplies	87,468	7,337	2,347	97,152	2,340	5,750	8,090	105,242
Professional and consulting fees	192,231	27,951	2,941	223,123	112,330	61,715	174,045	397,168
Insurance	72,258	51,010	6,554	129,822	2,870	3,467	6,337	136,159
Indirect benefit expenses	-	-	-	-	-	44,732	44,732	44,732
Interest and other financing costs	27,838	149,606	2,668	180,112	12,446	14,842	27,288	207,400
Total expenses before depreciation	4,085,304	1,039,720	134,899	5,259,923	1,086,002	895,418	1,981,420	7,241,343
Depreciation	548,802	259,547	79,048	887,397	23,675	28,541	52,216	939,613
Total Expenses	<u>\$4,634,106</u>	<u>\$1,299,267</u>	<u>\$213,947</u>	<u>\$6,147,320</u>	<u>\$ 1,109,677</u>	<u>\$ 923,959</u>	<u>\$2,033,636</u>	<u>\$8,180,956</u>

See notes to financial statements.

JACOB BURNS FILM CENTER, INC.

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED SEPTEMBER 30, 2023

	Program Services				Supporting Services			Total Expenses
	Theater	Education	Artists Support	Total	Management and General	Fundraising	Total	
Salaries, benefits and payroll taxes	\$1,853,838	\$ 418,518	\$ 85,380	\$2,357,736	\$ 640,787	\$ 567,563	\$1,208,350	\$3,566,086
Programming and screening	899,946	10,732	22,821	933,499	-	-	-	933,499
Rental and maintenance of equipment	164,781	21,100	603	186,484	5,839	3,577	9,416	195,900
Promotion	17,539	1,286	324	19,149	1,575	28,641	30,216	49,365
Marketing/advertising	139,112	13,073	201	152,386	978	1,193	2,171	154,557
Grant expense - fiscally sponsored projects (Note 14)	-	-	160,250	160,250	-	-	-	160,250
Other operating expenses	112,925	1,892	929	115,746	27,445	4,474	31,919	147,665
Printing and publications	31,323	202	36	31,561	177	5,207	5,384	36,945
Occupancy	256,557	107,761	13,131	377,449	11,939	11,633	23,572	401,021
Postage and shipping	39,791	231	58	40,080	280	8,831	9,111	49,191
Supplies	75,146	8,452	2,234	85,832	3,788	5,190	8,978	94,810
Professional and consulting fees	115,607	36,302	4,716	156,625	309,923	74,056	383,979	540,604
Insurance	73,660	34,975	6,148	114,783	5,130	6,263	11,393	126,176
Indirect benefit expenses	-	-	-	-	-	40,121	40,121	40,121
Interest and other financing costs	29,737	153,286	2,325	185,348	13,265	15,221	28,486	213,834
Total expenses before depreciation	3,809,962	807,810	299,156	4,916,928	1,021,126	771,970	1,793,096	6,710,024
Depreciation	543,337	282,795	78,496	904,628	28,956	33,990	62,946	967,574
Total Expenses	<u>\$4,353,299</u>	<u>\$1,090,605</u>	<u>\$377,652</u>	<u>\$5,821,556</u>	<u>\$ 1,050,082</u>	<u>\$ 805,960</u>	<u>\$1,856,042</u>	<u>\$7,677,598</u>

See notes to financial statements.

JACOB BURNS FILM CENTER, INC.

STATEMENTS OF CASH FLOWS

YEARS ENDED SEPTEMBER 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
Cash Flows From Operating Activities		
Increase in net assets	\$5,027,428	\$1,591,143
Adjustments to reconcile increase in net assets to net cash used by operating activities:		
Depreciation	939,613	967,574
Interest expense related to amortization of deferred financing costs	3,260	3,260
Realized (gain) loss on investments	(808,715)	162,847
Unrealized gain on investments	(5,063,018)	(2,956,413)
Non-cash contribution - assignment of notes receivable	(666,250)	-
(Increase) decrease in:		
Contributions receivable	(186,424)	(83,406)
Employee Retention Tax Credit receivable	243,137	-
Prepaid expenses and other assets	74,070	(82,619)
Increase (decrease) in:		
Accounts payable and accrued expenses	182,852	(22,444)
Deferred revenue	(28,085)	143,363
Net Cash Used By Operating Activities	<u>(282,132)</u>	<u>(276,695)</u>
 Cash Flows From Investing Activities		
Purchase of property and equipment	(374,319)	(1,844,532)
Purchase of investments	(8,715,633)	(4,140,791)
Proceeds from sale of investments	9,169,547	4,522,132
Proceeds from notes receivable	82,134	-
Net Cash Provided (Used) By Investing Activities	<u>161,729</u>	<u>(1,463,191)</u>
 Cash Flows From Financing Activities		
Repayment of mortgage note	(162,367)	(156,097)
Net decrease in cash and cash equivalents	(282,770)	(1,895,983)
Cash and cash equivalents, beginning of year	<u>1,056,028</u>	<u>2,952,011</u>
 Cash and Cash Equivalents, End of Year	 <u><u>\$ 773,258</u></u>	 <u><u>\$1,056,028</u></u>
 Supplemental Disclosure		
Interest paid	<u><u>\$ 204,006</u></u>	<u><u>\$ 210,275</u></u>

See notes to financial statements.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 1 - Organization and Summary of Significant Accounting Policies

a - Organization

The Jacob Burns Film Center, Inc. (“the Film Center or “JBFC”) is a nonprofit educational and cultural institution in Pleasantville, New York, dedicated to presenting the best of independent, documentary and world cinema; promoting 21st century literacy; and making film a vibrant part of the community. Housing a state-of-the-art theater complex, a 27,000 square-foot media arts lab, and a residence for filmmakers, the JBFC campus provides opportunities for people of all ages to discover, explore, and learn through the power of film, media and 21st century technology.

A group of Westchester County individuals interested in creating a cultural arts center formed the JBFC in 1998, and in 2000 purchased the old Rome Theater in Pleasantville, New York. The theater was built in 1925 and was one of the first movie theaters in Westchester County. The Film Center building opened on June 12, 2001. The media arts lab building opened for occupancy in August 2008 and the residence for international filmmakers opened in April 2009.

Over 100,000 students in grades 3 - 12 and in college have participated from inception in the education programs. More than 70% of them from underserved communities throughout the tri-state area and their participation, including transportation, is funded entirely by the JBFC, thanks in part to support from individuals, foundations, and corporations. Programs range from film, animation and new media production to experiments in emergent technologies - each course helping students master the tools of 21st century communication while fostering intellectual curiosity and creative exploration.

The JBFC Theater houses five screens and is open to the public 365 days a year. Exhibitions include first-run independent features, previews, classic films, and documentaries from around the world. JBFC presents several curated series, including annual and monthly programs, as well as special one-time events and retrospectives on important film artists. More than 150 directors, actors, authors, scholars, and other remarkable guests come to speak with the JBFC audience each year.

In 2023, JBFC completed upgrades to the three ground floor theaters. The upgrades include plush new seats, new flooring and LED floor lighting, the addition of handrails on all steps and upgraded technology for the Hearing Loop System. Two of the theaters also have reconfigured seating layout to optimize viewing and offer expanded legroom.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

a - Organization (continued)

On April 11, 2024, the Film Center announced the opening of Take 3 Wine Bar & Café. Set on the top floor of the Theater, the Wine Bar offers moviegoers the opportunity to enhance their experience with an array of fine wines, locally sourced beers, cheese boards and select pastries, all against a backdrop of charming art exhibitions. The Wine Bar is open to the public and to ticketholders and can accommodate up to 85 people.

b - Basis of Accounting

The accounting and reporting policies of the Film Center conform to accounting principles generally accepted in the United States of America ("U.S. GAAP"), including recognition of revenues and expenses on the accrual basis of accounting.

c - Cash and Cash Equivalents

For purposes of the classification in the statement of financial position and presentation in the statement of cash flows, cash equivalents are defined as cash on hand, cash on deposit and money market funds not held for investment with maturities less than three months when acquired.

d - Contributions and Contributions Receivable

Contributions received are recorded at fair value as an unconditional promise to give or when a notification of a beneficial interest is received. Unconditional promises to give are recorded as without donor restriction or with donor restriction depending on the existence and/or nature of any donor restrictions. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets are limited by donor-imposed restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is met, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as a component of net assets released from restrictions. Restrictions satisfied in the same year as they are recorded are considered net assets without donor restrictions.

The Film Center uses the allowance method to determine uncollectible promises to give. The allowance, when necessary, is based on prior years' experience and management's analysis of specific promises made.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

e - Notes Receivable

The Film Center's notes receivable are reported in the statements of financial position at amortized cost. The Film Center estimates an allowance for credit losses that reflects its expected credit losses as of the reporting date, considering internal and external information relating to past events, current conditions, and reasonable and supportable forecasts. Management has determined that an allowance for credit losses is not necessary as of September 30, 2024.

f - Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. Fair value is a market-based measurement, not an entity-specific measurement. Generally accepted accounting principles establish a framework for measuring fair value which maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Film Center. Unobservable inputs reflect the Film Center's assumptions about the inputs market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. Fair value measurements are categorized into three levels based on the inputs as follows:

Level 1 Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that the Film Center has the ability to access at the measurement date.

Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 Inputs that are unobservable.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The inputs or methodology used for valuing investments are not necessarily an indication of the risk associated with investing in those investments.

g - Investments

Investments in marketable securities with readily determinable fair values are reported at fair value based upon quoted market prices.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

g - Investments (continued)

The Film Center's alternative investments, consisting of limited partnerships and investment funds, which do not have readily determinable fair values, are reported in the financial statements based upon the underlying net asset value per share or its equivalent as a practical expedient, and are not required to be classified within the fair value hierarchy. The Film Center reviews and evaluates the values provided by the fund managers and general partners and agrees with the valuation methods and assumptions used in determining the net asset values of these investments. These estimated fair values may differ significantly from the values that would have been used had a ready market for these securities existed.

Purchases and sales of investments are recorded on a trade-date basis. Dividend income is recognized on the ex-dividend date. Interest income is recognized as earned on an accrual basis. Cost is determined on the basis of average cost. Investments received as gifts are recorded at fair value at the date of the gift, if available, or at appraised or nominal value.

Interest, dividends and gains and losses on investments are reflected in the statement of activities as increases and decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law. Gains and other investment income that are limited to specific uses by donor-imposed restrictions are reported as increases in net assets without donor restrictions if the restrictions are satisfied or expire in the fiscal year in which the gains and other investment income are recognized. All other donor restricted gains and other investment income are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

h - Property and Equipment

Property and equipment are stated at cost, or if donated, at fair value at the date of the gift. Acquisitions of property and equipment costing in excess of \$2,000 with an estimated useful life in excess of one year are capitalized. Repairs and maintenance are expensed as incurred. Depreciation is computed by the straight-line method over the estimated useful lives of the assets.

i - Impairment Losses

Management reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recoverable. Impairment is measured at the amount by which the carrying value exceeds the asset's fair value. If the asset is determined to be impaired, an impairment loss is recognized as a non-operating expense (non-cash) in the year the impairment was determined. The Film Center has not identified any such losses recognized during the years ended September 30, 2024 and 2023.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

j - Deferred Financing Costs

The Film Center incurred financing costs in connection with obtaining financing. These costs are recorded as a reduction of the related indebtedness and amortization of the costs is reported as interest expense, on a straight-line basis over the period of the mortgage.

k - Revenue Recognition

The Film Center has multiple revenue streams that are accounted for as exchange transactions including admissions and ticket charges, concession income, facility rentals, memberships and other program revenue. With the exception of memberships, which can be for a period of one or two years, all of the Film Center's revenue from contracts with customers are from performance obligations with an initial expected duration of one year or less. Prices are specific to a distinct performance obligation and do not consist of multiple transactions. The Film Center records deferred revenue in situations when amounts are collected, but the performance obligations have not yet been met.

Admissions and ticket charges are recognized on the date the screening or programming takes place. Concession income is recognized when products are sold. Facility rental income is recognized ratably over the period of rental wage. Other program revenue is recognized at the point or over the period of time during which the program takes place.

Membership revenue is collected at the commencement of the membership period. Membership revenue is primarily an exchange transaction and entitles members to certain discounts and events over the course of the membership period. The Film Center allocates revenue from membership between contribution and exchange transactions and recognizes the contribution portion upon sale, and the exchange transaction ratably over the membership term.

l - Advertising

Advertising costs are expensed as incurred. Advertising expense totaled \$176,133 and \$154,557 in 2024 and 2023, respectively.

m - Grants

Unconditional grants are recognized at the time authorized.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

n - Donated Property, Services and Goods

Donated non-cash assets are recorded at their fair values at the date of donation. Donated services that create or enhance non-financial assets or that require specialized skills, provided by individuals possessing those skills, and that would typically need to be purchased if not provided by donation, are recorded at fair value in the period received.

o - Contributed Services

Members of the Film Center's governing Board donate significant time to the Organization's activities. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Film Center. The value of this time is not recorded in the accompanying financial statements because it does not meet the criteria for recognition under U.S. GAAP.

p - Financial Statement Presentation

The financial statements of the Film Center have been prepared in accordance with U.S. GAAP, which require the Film Center to report information regarding its financial position and activities according to the following net asset classifications:

Net Assets Without Donor Restrictions

Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Film Center. These net assets may be used at the discretion of the Film Center's management and Board of Directors.

Net Assets With Donor Restrictions

Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions may be temporary in nature; those restrictions will be met by actions of the Film Center or the passage of time. Other donor restrictions may be perpetual in nature, whereby, the donor has stipulated the funds be maintained in perpetuity.

q - Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 1 - Organization and Summary of Significant Accounting Policies (continued)

r - Functional Allocation of Expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Expenses are applied directly to programs where applicable or allocated on a reasonable and consistent basis as determined by management. A substantial portion of the Film Center's expenses are directly related to program activities. The expenses that are allocated include salaries, taxes and fringe benefits, office and other overhead expenses, which are allocated based on an estimate of employee time and effort, and insurance, depreciation and utilities and other occupancy costs, which are allocated based on square footage.

s - Tax Status

The Film Center is a not-for-profit corporation exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been designated as an organization which is not a private foundation.

t - Subsequent Events

The Film Center has evaluated subsequent events through January 30, 2025, the date that the financial statements are considered available to be issued.

u - New Accounting Standard

During 2024, the Film Center adopted Accounting Standards Update ("ASU") No. 2016-13, *Current Expected Credit Losses* ("Topic 326"). The core principles of ASU 2016-13 (the "ASU") significantly change the way Organizations recognize credit losses from the incurred loss model to the expected loss model for most financial assets. The financial assets held by the Film Center that are subject to the ASU are notes receivable. The adoption of the ASU did not have a significant impact to net assets.

Note 2 - Information Regarding Liquidity and Availability

The Film Center manages its liquidity by developing and adopting annual operating budgets that provide sufficient funds for general expenditures in meeting its liabilities and other obligations as they become due. Cash needs of the Film Center are expected to be met on a monthly basis from its revenues, gains and reclassifications. In general, the Film Center maintains financial assets to meet at least thirty days of operating expenses.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 2 - Information Regarding Liquidity and Availability (continued)

The Film Center's financial assets as of September 30 available to meet cash needs for general expenditures within one year are summarized as follows:

	<u>2024</u>	<u>2023</u>
Financial Assets at Year End:		
Cash and cash equivalents	\$ 773,258	\$ 1,056,028
Contributions receivable, net	314,050	127,626
Employee Retention Tax Credit receivable	310,431	553,568
Other receivable (included in prepaid expenses and other assets)	8,227	77,821
Notes receivable	584,116	-
Investments	<u>33,738,212</u>	<u>28,320,393</u>
Total Financial Assets	35,728,294	30,135,436
Net assets with donor restrictions, subject to expenditure for specific purposes or passage of time	(877,862)	(221,783)
Plus: Net assets with restrictions to be met in less than one year	337,500	191,784
Net assets with donor restrictions for endowment, subject to spending policy and appropriation	(33,738,212)	(28,320,393)
Plus: Amounts appropriated for use within one year	<u>1,455,966</u>	<u>1,071,315</u>
Financial Assets Available to Meet General Expenditures within One Year	<u>\$ 2,905,686</u>	<u>\$ 2,856,359</u>

The Film Center also has a line of credit, as more fully described in Note 11, available to meet short-term or unanticipated liquidity needs.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 3 - Net Assets With Donor Restrictions

Net assets with donor restrictions at September 30 are restricted for the following purposes or periods:

	<u>2024</u>	<u>2023</u>
Subject to expenditure for specific purpose:		
Programming	\$ 107,500	\$ 166,357
Capital projects	30,000	30,000
Specific periods	<u>740,362</u>	<u>25,426</u>
	<u>877,862</u>	<u>221,783</u>
Endowment, subject to spending policy and appropriation:		
Accumulated income subject to appropriation for use in general operations	<u>7,713,212</u>	<u>2,295,393</u>
Investment in perpetuity:		
General purposes of the Film Center	25,900,000	25,900,000
Education programming	<u>125,000</u>	<u>125,000</u>
	<u>26,025,000</u>	<u>26,025,000</u>
Total Endowments	<u>33,738,212</u>	<u>28,320,393</u>
Total Net Assets With Donor Restrictions	<u>\$34,616,074</u>	<u>\$28,542,176</u>

Note 4 - Concentration of Credit Risk

Financial instruments that potentially subject the Film Center to concentrations of credit risk consist principally of cash, bonds, and mutual funds held in bank accounts and brokerage accounts. Cash in banks may exceed, from time to time, the Federal Deposit Insurance Corporation ("FDIC") coverage limits. Cash in bank accounts are limited to \$250,000 of FDIC insurance coverage. Investments are insured up to \$500,000 (with a limit of \$250,000 for cash) by the Security Investor Protection Corporation. The Film Center monitors its accounts with major financial institutions and believes the Film Center is not exposed to any significant credit risk on cash and cash equivalents and investments.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 5 - Contributions Receivable

Contributions receivable at September 30 are due as follows:

	<u>2024</u>	<u>2023</u>
Due within one year	\$319,050	\$123,200
Due in one to five years	-	<u>10,000</u>
	319,050	133,200
Less: Allowance for uncollectible amounts	(5,000)	(5,000)
Less: Discount to present value	<u>-</u>	<u>(574)</u>
Total	<u>\$314,050</u>	<u>\$127,626</u>

Contributions to be received after one year are discounted to present value using a discount rate of 3%.

Note 6 - Conditional Promises to Give

In August 2023, the Film Center was awarded a grant from the New York State Council on the Arts totaling \$300,000. The grant is to support infrastructure and equipment upgrades. The project includes new accessible and ADA compliant doors in the entry to the building and all five theaters, renovating restrooms on the first and second floor for privacy, and the purchase of five new theater projectors and an accompanying server. \$75,000 was earned and expended during the year ended September 30, 2023. The remaining balance of \$225,000 is subject to New York State funding and has not been recognized in the accompanying financial statements. The grant expires June 30, 2026.

Note 7 - Notes Receivable

In December 2023, the Film Center received a contribution in the form of an assignment of two notes receivable, each in the original principal amount of \$308,219, maturing on December 31, 2032. The notes accrue interest at 6% per annum. The principal and interest for each note are due in equal annual installments of \$41,067 beginning December 31, 2023. As of September 30, 2024, a total of \$25,154 of interest has been accrued on the notes.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 7 - Notes Receivable (continued)

The future scheduled principal installments are as follows:

<u>Year Ending September 30,</u>	
2025	\$ 48,596
2026	51,512
2027	54,603
2028	57,879
2029	61,352
Thereafter, through December 31, 2032	<u>285,020</u>
	<u><u>\$558,962</u></u>

Note 8 - Investments - Endowment Funds

Investments at September 30 consist of the following:

	<u>2024</u>		<u>2023</u>	
	<u>Cost</u>	<u>Fair Value</u>	<u>Cost</u>	<u>Fair Value</u>
Money market funds held for investment	\$ 2,701,438	\$ 2,701,438	\$ 1,451,915	\$ 1,451,915
Fixed income securities	6,743,686	6,678,794	6,202,804	5,702,960
Mutual funds:				
Large cap equity	8,214,418	12,067,813	9,728,732	10,591,119
Small cap equity	1,689,096	2,275,555	1,810,803	1,969,101
International equity	5,363,857	6,195,012	4,866,602	5,237,290
Real estate funds	1,417,379	1,748,157	1,431,952	1,164,423
Commodities and other funds	1,130,388	810,834	1,430,048	1,024,080
Other funds:				
Private equity funds	515,000	930,629	497,500	881,484
Absolute return funds	<u>255,334</u>	<u>329,980</u>	<u>255,439</u>	<u>298,021</u>
	<u>\$28,030,596</u>	<u>\$33,738,212</u>	<u>\$27,675,795</u>	<u>\$28,320,393</u>

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 8 - Investments - Endowment Funds (continued)

Investments are exposed to various risks such as interest rates, market value changes, foreign exchange rates and credit risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position and the statements of activities.

The investments included in the Film Center's investment portfolio, valued using the net asset value, are redeemable based on the following terms and conditions as of September 30:

	<u>2024</u>	<u>2023</u>
Private equity funds:		
No redemptions until future distributions occur	\$ 930,629	\$ 881,484
Absolute return funds:		
Quarterly redemption with 75 days' notice	324,583	292,526
Semi-annual redemption with 90 days' notice	<u>5,397</u>	<u>5,495</u>
	<u>\$1,260,609</u>	<u>\$1,179,505</u>

The following are descriptions of the investment strategies of these investments:

Private Equity Funds

These funds invest in a diversified portfolio of underlying primary, secondary and co-investment private equity sponsors and funds.

Absolute Return

These funds invest in a diversified portfolio of underlying hedge fund strategies.

The Film Center has committed to invest a total of \$1,500,000 in limited partnerships which make periodic capital calls. As of September 30, 2024, the Film Center had made investments, as required by the partnerships, of \$1,307,500, leaving outstanding commitments of \$147,500. These capital calls are due at the discretion of the limited partnerships.

Net investment income, inclusive of interest on operating funds outside of the endowment, for the years ended September 30 is summarized as follows:

	<u>2024</u>	<u>2023</u>
Interest and dividends	\$ 741,909	\$ 834,892
Realized gain (loss)	808,715	(162,847)
Unrealized gain	5,063,018	2,956,413
Investment management fees	<u>(73,187)</u>	<u>(68,956)</u>
	<u>\$6,540,455</u>	<u>\$3,559,502</u>

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 8 - Investments - Endowment Funds (continued)

The Film Center's investment portfolio represents its endowment, which consists of the donor-restricted funds received for the support of education programming and general operations. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Consistent with New York State Not-For-Profit Corporation Law and the New York Prudent Management of Institutional Funds Act ("NYPMIFA"), the Film Center classifies as net assets with donor restrictions, perpetual in nature (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts donated to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of any applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as perpetual in nature is classified as subject to spending policy and appropriation until those amounts are appropriated for expenditure.

The Board of Directors of the Film Center, acting through its Investment Committee, has established an endowment spending policy to support the current level of income needed from the endowment, while sustaining the long-term purchasing power of the endowment assets.

The Board has adopted a modified endowment model approach with its asset allocation target over multiple asset classes and sub-classes. The endowment has a target asset allocation of 5% to cash equivalents, 17% to fixed income securities, 44% to domestic equity securities, 16% to international equity securities, 5% to private equity securities, 5% to real estate equity securities, 5% to hedge funds/absolute return securities, and 3% to commodity securities. This approach incorporates a moderately medium risk profile and is intended to preserve the corpus of the endowment, while providing investment income.

The Board of Directors, acting upon the recommendation of the Investment Committee, has established an annual endowment draw to support the operating needs of the forthcoming fiscal year budget. The annual draw of funds ranges from 3% - 4% of the trailing twenty quarter average total endowment market value. In addition, the Film Center's Board of Directors have approved investing a portion of the endowment investment portfolio in investment entities that generate positive environmental and social impact, supportive of underserved people and communities.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 8 - Investments - Endowment Funds (continued)

Certain of the Film Center's donor restricted endowments may experience losses due to market fluctuations and the continuing requirements of funding programs and capital requirements. U.S. GAAP requires that such excess losses be absorbed by the without donor restricted net assets of the Film Center and that future gains be allocated to without donor restricted net assets until such losses have been restored. There were no cumulative losses as of September 30, 2024 and 2023.

Endowment net asset composition by type of fund as of September 30 is as follows:

	<u>With Donor Restrictions</u>		
	<u>Investment Income Above Original Gift Amount</u>	<u>Investment in Perpetuity</u>	<u>Total</u>
Donor-restricted endowment funds, 2024	<u>\$7,713,212</u>	<u>\$26,025,000</u>	<u>\$33,738,212</u>
Donor-restricted endowment funds, 2023	<u>\$2,295,393</u>	<u>\$26,025,000</u>	<u>\$28,320,393</u>

Changes in endowment funds for the years ended September 30, 2024 and 2023 are summarized as follows:

	<u>2024</u>		
	<u>With Donor Restrictions</u>		
	<u>Investment Income Above Original Gift Amount</u>	<u>Investment in Perpetuity</u>	<u>Total</u>
Endowment funds, beginning of year	\$2,295,393	\$26,025,000	\$28,320,393
Net investment income	6,489,134	-	6,489,134
Appropriation for expenditure	<u>(1,071,315)</u>	<u>-</u>	<u>(1,071,315)</u>
Endowment Funds, End of Year	<u>\$7,713,212</u>	<u>\$26,025,000</u>	<u>\$33,738,212</u>
	<u>2023</u>		
	<u>With Donor Restrictions</u>		
	<u>Investment Income Above Original Gift Amount</u>	<u>Investment in Perpetuity</u>	<u>Total</u>
Endowment funds, beginning of year	\$ (116,832)	\$26,025,000	\$25,908,168
Net investment income	3,487,225	-	3,487,225
Appropriation for expenditure	<u>(1,075,000)</u>	<u>-</u>	<u>(1,075,000)</u>
Endowment Funds, End of Year	<u>\$2,295,393</u>	<u>\$26,025,000</u>	<u>\$28,320,393</u>

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 9 - Property and Equipment

Property and equipment consist of the following at September 30:

	<u>Life</u>	<u>2024</u>	<u>2023</u>
Theater building	5-40 years	\$12,785,677	\$12,514,312
Education Center	5-40 years	16,341,958	16,341,958
Computers and equipment	3-20 years	3,179,682	3,157,887
Theater equipment	5-25 years	<u>2,469,257</u>	<u>2,388,098</u>
		34,776,574	34,402,255
Less: Accumulated depreciation		<u>(17,201,684)</u>	<u>(16,262,071)</u>
		17,574,890	18,140,184
Land		1,985,232	1,985,232
Theater artwork and books		<u>38,861</u>	<u>38,861</u>
		<u>\$19,598,983</u>	<u>\$20,164,277</u>

Note 10 - Mortgage Note Payable

On December 20, 2017, the Film Center refinanced its previous bank mortgage loan with a 20-year Valley National Bank mortgage loan in the principal amount of \$5,600,000 maturing on December 20, 2037. The loan is collateralized by the land and buildings located at 360, 364 and 405 Manville Road, Pleasantville, New York. The loan is payable in monthly principal and interest installments of \$30,531 through December 20, 2024. The interest rate is at the Federal Home Loan Bank of New York (FHLBNY) 7-year rate advance index plus 1.65% through December 20, 2024. Commencing January 20, 2025, monthly principal and interest payments will be readjusted at 1.85% above the FHLBNY six-year rate advance index, with a minimum interest rate of 4.25% (4.25% at September 30, 2024 and 2023), to fully amortize the then existing debt with a final payment of all outstanding principal and accrued interest at its maturity.

Interest expense totaled \$207,266, including \$3,260 of amortized financing costs for 2024 and \$213,535, including \$3,260 of amortized financing costs for 2023.

Mortgage note payable for the years ended September 30 is summarized as follows:

	<u>2024</u>	<u>2023</u>
Principal balance	\$4,632,427	\$4,794,794
Less: Unamortized deferred financing costs	<u>(43,202)</u>	<u>(46,462)</u>
	<u>\$4,589,225</u>	<u>\$4,748,332</u>

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 10 - Mortgage Note Payable (continued)

The future scheduled principal installments are as follows:

<u>Year Ending September 30,</u>	
2025	\$ 170,092
2026	177,568
2027	185,862
2028	194,030
2029	202,558
Thereafter, through December 20, 2037	<u>3,702,317</u>
	<u>\$4,632,427</u>

The Film Center must meet certain financial covenants as defined in the loan agreement and has met the financial covenants.

Note 11 - Line of Credit

Effective September 11, 2017, the Film Center entered into a \$750,000 revolving credit loan agreement with Valley National Bank, renewable annually. The line of credit is secured by all business assets of the Film Center and bears a rate of interest at prime less 0.25%, with a minimum interest rate not below 4% (7.75% and 8.25% at September 30, 2024 and 2023, respectively). Interest is payable monthly. The line of credit is subject to an annual thirty-day cleanup provision whereby the line of credit will have a zero balance for thirty-consecutive calendar days. There was no activity on the line of credit during the years ended September 30, 2024 and 2023.

Note 12 - Retirement Plan

The Film Center adopted a 403(b) retirement savings plan for its eligible employees. Participating employees can elect to defer up to the maximum allowed by the Internal Revenue Code per year to the plan. The Film Center amended the plan effective January 1, 2024, to provide for a discretionary employer matching contribution, as determined on an annual basis. For the year ended September 30, 2024, the retirement plan cost was \$48,634. No employer matching contribution was provided for the year ended September 30, 2023.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 13 - Employee Retention Tax Credit

The Coronavirus Aid, Relief and Economic Security (“CARES”) Act enacted in 2020 allowed eligible employees to claim employee retention tax credits for qualified wages paid after March 21, 2020 and before September 30, 2021. The Film Center qualified for the credit during this period based on full and partial suspension due to government COVID-related orders and a decrease in gross receipts.

Note 14 - Fiscal Sponsorships

The Film Center offered a fiscal sponsorship program for certain independent film projects whose work furthers the Film Center's mission and exempt purpose. The Film Center collects up to a 5% administrative management fee on contributions received for fiscal-sponsorship projects. The Film Center recognized administrative fee income of \$4,125, included in other income in the accompanying statement of activities, during the year ended September 30, 2023. Management has assessed that the participation of the Film Center involves no material financial exposure. The program was discontinued during the year ended September 30, 2024.

Note 15 - Donated Goods and Services

The Film Center received the following donated goods and services during the years ended September 30:

	<u>2024</u>	<u>2023</u>
Beverages	\$10,800	\$10,800
Advertising services	56,100	37,014
Appliances	<u>2,846</u>	<u>-</u>
	<u>\$69,746</u>	<u>\$47,814</u>

The Film Center received donated beverages and appliances in connection with various donor engagement events. The donated beverages and appliances were valued by the donor based on rates charged by the donor for those products. The Film Center also received donated advertising services in connection with its program services. The value of the donated services was provided by the service provider.

JACOB BURNS FILM CENTER, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

Note 16 - Contingency

The Film Center is subject to litigation and legal claims that arise in the ordinary course of its activities. A matter pending is a personal injury claim for injuries allegedly sustained at the Film Center. Management has referred this to its insurance carrier, and believes that this claim is without merit and that the ultimate resolution of this matter will not have a material adverse effect on the financial condition of the Film Center.